5G Communications is a UK-based telecoms provider and consultancy. When they first came to Firebrand, they were relying on external server support. This was both expensive and inefficient. They made the decision to buy two data centres, upgrade their software and go virtual. By improving their legacy equipment, 5G could remain technology leaders.

They changed the entire network – replacing every single PC in the company. To enable this change, 5G needed to move to internal support. They started by completing a skills gap analysis, to identify key areas for study. It was then time to look at various training providers.

Why Accelerated Learning?
Following consultations with Firebrand’s Cisco Learning Consultant Marcus Costerton, it was Firebrand that provided what 5G needed – in the shortest time. Andre Mellet, Technical Manager at 5G, explains: “We chose Firebrand based on time. Firebrand allowed us to study and certify faster than anywhere else. The hands-on approach meant that we learnt the practical skills in the classroom, which we were able to take straight back to the work place.”

5G sent their staff on a variety of courses to fill their skills gap: Microsoft SQL Server, Exchange and Windows Server; and Cisco CCNP. The biggest benefit to 5G was that this training was effectively free.

How the training paid for itself
The training investment meant they were able to halve their monthly external support fees. The money saved in the first year was redirected to training, and now all future savings can be spent developing the business further.

Andre concluded: “It’s unbelievable how Firebrand help you learn so quickly. The fact that all courses led to certification meant that we had proof that the students learnt everything they could on the course.”

5G is now in the process of hiring two apprentices, through the Firebrand Apprenticeships programme.